



Executive Coaching

Experience:

Georgia Tech Procurement Assistance Center (GTPAC)

Highlights:

Procurement Counseling

Procurement Coaching includes serving as an advisor and facilitator to help you to:

- Determine the Suitability for Contracting (Maturity, Resources)
- Securing Vendor Registrations
- Securing Vendor Certifications
- Researching Procurement Histories
- Intellectual Property Protection
- Networking
- Identifying Bid Opportunities
- Proposal Preparation

We can help you...

We can provide expert level facilitation, coaching, and mentoring to enable you to develop and implement a results oriented strategy, or strategies, to achieve business and leadership goals and breakthroughs in the contracting arena.

- Develop Results Oriented Goals
 - Identify and select goals and document a strategic implementation plan initiative
 - Increase levels of teamwork and collaboration among your staff or other labor resources
 - Increase your capacity for leadership
 - Promote a culture that values and practices teamwork, coaching, mentoring and continued education
- Execute Results Oriented Goals
 - Plan and sustain breakthrough strategies for strategic planning implementation and resilient leadership modeling for change management
 - Enable execution of results oriented implementation plans
 - Increase levels of teamwork and collaboration
 - Increase capacity for leadership with Executive Leadership and Facilitation Skills Development
 - Promote a culture that values continued education

...Achieve Your Goals!